Resource Revolution: Meeting the world's energy, materials, food, and water needs, McKinsey Global Institute, McKinsey Sustainability & Resource Productivity Practice, November 2011

A Resume

Resource productivity opportunities could address nearly 30 % of 2030 resource demand. They could create societal benefits of up to \$3.7 trillion, with 90% of opportunities above the hurdle rate. 70 to 85 % of such opportunities are in developing countries.

15 groups of opportunities represent 75 % of the resource savings.

Abatement Opportunities \$	billion (2010 dollars)	Best performers
Building Efficiency	696	Japan
Large-scale/smallholder farm y	ields 266	Germany
Food waste	252	Canada & USA
Municipal water leakage	167	Germany
Urban densification	155	·
Iron and steel energy efficiency	145	Korea
Small-holder farm yield	143	
Transport efficiency	138	Portugal & France
Electric and hybrid vehicles	138	Japan
Land degradation	134	Russia
End-use steel efficiency	132	
Oil and coal recovery rate	115	Norway
Irrigation techniques	115	Germany & UK
Road freight shift	108	•
Power plant efficiency	106	Canada & Japan (gas-fired only)

Additional investment of \$260 billion to \$370 billion a year would be necessary to reach a 450-ppm climate pathway to reduce from 66 to 35 *gigatonnes of CO2 emission equivalents by 2030*. *Expected Abatements*

Steel and water	1
Cropland	6
Energy	10
Biofuels	1
Renewable Power mix plus CCS	7
Agriculture and forestry	5

Beyond institutional transformation, action is necessary on three broad fronts

1. Strengthen price signals

Unwind resource subsidies and recognize externalities Shape expectations on long-term resource prices Increase the transparency and predictability of financial support

2. Address (non-price) market failures

Property rights
Agency issues (to encourage direct buy-in by end-users)
Access to capital
Innovation systems

The next wave of resource technologies

Solar fuels (to use photosynthetic micro-organisms (e.g.algae) to convert waste carbon dioxide and sunlight as primary inputs in the production of ethanol, "drop-in fuels," such as diesel and jet fuel, or specialty chemicals; Electrochromatic windows (darkened or lightened electronically); compressorless air conditioners (evaporative cooling); Advanced desalination technologies (forward-osmosis techniques and aquaporins); Nanostructured higher-strength steel; Soil-nutrient management; Hydrogen fuel cells (Applications in the residential sector allow the use of both the produced heat and power, increasing efficiency to over 80%.)

3. Build long-term resilience

Build awareness of scarcity risks and solutions Strengthen resource access and safety nets Shift consumer and business mind-sets:

- (a) Demonstrations and role models
- (b) Conviction and understanding about the implications of consumption
- (c) Reinforce change through incentives and formal mechanisms
- (d) Develop new talent and skills to support behavioral change
- (e) Shifting diets from meat to fish through sustainable aquaculture or vastly improved stewardship of ocean fishery stocks (Shifting 20 % of the world's 2010 calorie consumption from meat to fish would save about 60 to 80 million hectares of cropland.)

Cities offer the most important levers for key resource productivity initiatives (Buildings, Transport, Power generation, Water, and Waste)

Private Sector Opportunities

9 disruptive resource-related trends -

- 1. *More expensive supply* Average cost per oil well doubled from 2000 to 2010).
- 2. *Increasing volatility of resource prices and correlation* between resources and markets annual volatility across resources is at its highest level of the past 100 years.
- 3. *Rising environmental costs potentially impact on yields* of greater than 10 % in next 20 years.
- 4. *Increasing geopolitical concerns* over 80 % of available anable land is in countries with infrastructure or political problems.
- 5. Public policy move to reduce subsidies and to price for the true cost of resources current subsidies for agriculture, energy, and water total up to \$1.1 trillion per year.
- 6. *Maintaining social license to operate* is a top-four issue for metals/mining executives.
- 7. *Supply-chain efficiency opportunities* Creating the *circular economy* Shifting business models from "consumer" to "user" strategies; Rethinking design; Improving effectiveness along the materials stream; Making it happen.
- 8. *Technology becoming an increasing source of competitive advantage* (Learning curves for renewable power sources range from 10 to 20 percent)
- 9. *Customer demand for more resource-efficient products* (Half of shoppers consider green attributes in their purchasing decisions.)

Consumer Packaged Goods (CPG) have some of the highest energy savings opportunities of any industry, by 20 to 50 % on average. Three key strategic implications :

- (a) Creating new partnerships across the value chain
- (b) Pursuing more sophisticated operational risk management
- (c) Strategic sourcing of critical inputs

Mining + Oil and Gas

- (a) China's growth rate or an accelerated reduction in resource intensity would have a marked negative impact on the mining sector.
- (b) The cost of extraction is likely to continue to rise, driven by labour expenses and the need to access increasingly distant reserves that are frequently of declining quality.
- (c) Growing regulatory pressure

(d) Many resource-rich countries are today demanding more in exchange for access to their resources

Responses

Capturing resource productivity opportunities; Managing composition of business portfolio; Deciding how to participate in the shale gas opportunity; Improving capital productivity; Pursuing more sophisticated environmental risk; Pursuing more sophisticated regulatory risk management.